

**Delaware River Port Authority  
2017 Approved Operating Budget**

**Grand Summary**

|                         |                                       |                                       | <u>Variance</u>     |                   |
|-------------------------|---------------------------------------|---------------------------------------|---------------------|-------------------|
|                         | <u>2016 Approved</u><br><u>Budget</u> | <u>2017 Approved</u><br><u>Budget</u> | <u>Amount</u>       | <u>Percentage</u> |
| <b>Payroll:</b>         |                                       |                                       |                     |                   |
| Regular                 | \$ 34,941,887                         | \$ 36,820,338                         | \$ 1,878,451        | 5.38%             |
| Overtime                | 935,405                               | 1,376,842                             | 441,437             | 47.19%            |
| ESE                     | 31,435,743                            | 34,178,927                            | 2,743,184           | 8.73%             |
|                         | <hr/>                                 |                                       |                     |                   |
| Total Operating Payroll | 67,313,035                            | 72,376,107                            | 5,063,072           | 7.52%             |
| <hr/>                   |                                       |                                       |                     |                   |
| <b>Other Expenses:</b>  |                                       |                                       |                     |                   |
| Equipment & Tools       | 381,162                               | 409,622                               | 28,460              | 7.47%             |
| Furniture & Fixtures    | 16,665                                | 16,615                                | (50)                | -0.30%            |
| Repairs & Maint         | 3,325,839                             | 4,281,846                             | 956,007             | 28.74%            |
| Vehicle Rep & Supp      | 822,600                               | 822,600                               | -                   | 0.00%             |
| Professional Service    | 2,665,961                             | 2,980,032                             | 314,071             | 11.78%            |
| Contract Services       | 10,228,767                            | 10,007,572                            | (221,195)           | -2.16%            |
| Rentals                 | 3,855                                 | 4,105                                 | 250                 | 6.49%             |
| Adv & Marketing         | 58,550                                | 68,750                                | 10,200              | 17.42%            |
| Training                | 380,000                               | 422,567                               | 42,567              | 11.20%            |
| Travel, Meeting & Dev   | 87,391                                | 123,846                               | 36,455              | 41.71%            |
| Uniforms                | 282,280                               | 392,933                               | 110,653             | 39.20%            |
| Office Supplies         | 138,579                               | 181,365                               | 42,786              | 30.87%            |
| Printing                | 7,650                                 | 6,450                                 | (1,200)             | -15.69%           |
| Postage                 | 60,750                                | 59,600                                | (1,150)             | -1.89%            |
| Memberships & Subs      | 91,922                                | 99,774                                | 7,852               | 8.54%             |
| Utilities/Telephone     | 2,817,757                             | 2,615,137                             | (202,620)           | -7.19%            |
| Insurance               | 3,619,685                             | 3,404,944                             | (214,741)           | -5.93%            |
| Reserve - Self Ins      | 175,000                               | 175,000                               | -                   | 0.00%             |
| Data Processing         | 992,543                               | 648,623                               | (343,920)           | -34.65%           |
| Miscellaneous           | 97,070                                | 83,230                                | (13,840)            | -14.26%           |
|                         | <hr/>                                 |                                       |                     |                   |
| Total Other Expenses    | 26,254,026                            | 26,804,611                            | 550,585             | 2.10%             |
|                         | <hr/>                                 |                                       |                     |                   |
| <b>Total</b>            | <b>\$ 93,567,061</b>                  | <b>\$ 99,180,718</b>                  | <b>\$ 5,613,657</b> | <b>6.00%</b>      |

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|                         |                                 |                                 | <u>Variance</u>     |                   |
|-------------------------|---------------------------------|---------------------------------|---------------------|-------------------|
|                         | <u>2016 Approved<br/>Budget</u> | <u>2017 Approved<br/>Budget</u> | <u>Amount</u>       | <u>Percentage</u> |
| <b>Payroll:</b>         |                                 |                                 |                     |                   |
| Regular                 | \$ 34,941,887                   | \$ 36,820,338                   | \$ 1,878,451        | 5.38%             |
| Overtime                | 935,405                         | 1,376,842                       | 441,437             | 47.19%            |
| ESE                     | 31,435,743                      | 34,178,927                      | 2,743,184           | 8.73%             |
|                         | <hr/>                           |                                 |                     |                   |
| Total Operating Payroll | 67,313,035                      | 72,376,107                      | 5,063,072           | 7.52%             |
| <hr/>                   |                                 |                                 |                     |                   |
| <b>Other Expenses:</b>  |                                 |                                 |                     |                   |
| Equipment & Tools       | 381,162                         | 407,622                         | 26,460              | 6.94%             |
| Furniture & Fixtures    | 16,665                          | 16,615                          | (50)                | -0.30%            |
| Repairs & Maint         | 3,099,839                       | 4,055,306                       | 955,467             | 30.82%            |
| Vehicle Rep & Supp      | 822,600                         | 822,600                         | -                   | 0.00%             |
| Professional Service    | 2,355,961                       | 2,535,408                       | 179,447             | 7.62%             |
| Contract Services       | 3,264,435                       | 3,657,262                       | 392,827             | 12.03%            |
| Rentals                 | 3,855                           | 4,105                           | 250                 | 6.49%             |
| Adv & Marketing         | 58,550                          | 68,750                          | 10,200              | 17.42%            |
| Training                | 380,000                         | 422,567                         | 42,567              | 11.20%            |
| Travel, Meeting & Dev   | 85,391                          | 121,846                         | 36,455              | 42.69%            |
| Uniforms                | 282,280                         | 392,933                         | 110,653             | 39.20%            |
| Office Supplies         | 133,979                         | 180,065                         | 46,086              | 34.40%            |
| Printing                | 6,650                           | 5,450                           | (1,200)             | -18.05%           |
| Postage                 | 60,750                          | 59,600                          | (1,150)             | -1.89%            |
| Memberships & Subs      | 89,422                          | 99,774                          | 10,352              | 11.58%            |
| Utilities/Telephone     | 2,161,587                       | 2,063,971                       | (97,616)            | -4.52%            |
| Insurance               | 3,460,673                       | 3,282,758                       | (177,915)           | -5.14%            |
| Reserve - Self Ins      | 175,000                         | 175,000                         | -                   | 0.00%             |
| Data Processing         | 992,543                         | 648,623                         | (343,920)           | -34.65%           |
| Miscellaneous           | 97,070                          | 83,230                          | (13,840)            | -14.26%           |
|                         | <hr/>                           |                                 |                     |                   |
| Total Other Expenses    | 17,928,412                      | 19,103,485                      | 1,175,073           | 6.55%             |
|                         | <hr/>                           |                                 |                     |                   |
| <b>Total</b>            | <b>\$ 85,241,447</b>            | <b>\$ 91,479,592</b>            | <b>\$ 6,238,145</b> | <b>7.32%</b>      |

**Delaware River Port Authority  
2017 Approved Operating Budget**

**One Port Center**

|                         |                                 |                                 | <u>Variance</u>    |                   |
|-------------------------|---------------------------------|---------------------------------|--------------------|-------------------|
|                         | <u>2016 Approved<br/>Budget</u> | <u>2017 Approved<br/>Budget</u> | <u>Amount</u>      | <u>Percentage</u> |
| <b>Payroll:</b>         |                                 |                                 |                    |                   |
| Regular                 | \$ -                            | \$ -                            | \$ -               |                   |
| Overtime                |                                 |                                 | -                  |                   |
| ESE                     |                                 |                                 | -                  |                   |
| <hr/>                   |                                 |                                 |                    |                   |
| Total Operating Payroll | -                               | -                               | -                  |                   |
| <hr/>                   |                                 |                                 |                    |                   |
| <b>Other Expenses:</b>  |                                 |                                 |                    |                   |
| Equipment & Tools       |                                 |                                 | -                  |                   |
| Furniture & Fixtures    |                                 |                                 | -                  |                   |
| Repairs & Maint         | 226,000                         | 226,540                         | 540                | 0.24%             |
| Vehicle Rep & Supp      |                                 |                                 | -                  |                   |
| Professional Service    | 158,000                         | 158,124                         | 124                | 0.08%             |
| Contract Services       | 535,694                         | 566,366                         | 30,672             | 5.73%             |
| Rentals                 |                                 |                                 | -                  |                   |
| Adv & Marketing         |                                 |                                 | -                  |                   |
| Training                |                                 |                                 | -                  |                   |
| Travel, Meeting & Dev   |                                 |                                 | -                  |                   |
| Uniforms                |                                 |                                 | -                  |                   |
| Office Supplies         | 4,600                           | 1,300                           | (3,300)            | -71.74%           |
| Printing                |                                 |                                 | -                  |                   |
| Postage                 |                                 |                                 | -                  |                   |
| Memberships & Subs      |                                 |                                 | -                  |                   |
| Utilities/Telephone     | 656,170                         | 551,166                         | (105,004)          | -16.00%           |
| Insurance               | 116,368                         | 122,186                         | 5,818              | 5.00%             |
| Reserve - Self Ins      |                                 |                                 | -                  |                   |
| Data Processing         |                                 |                                 | -                  |                   |
| Miscellaneous           |                                 |                                 | -                  |                   |
| <hr/>                   |                                 |                                 |                    |                   |
| Total Other Expenses    | 1,696,832                       | 1,625,682                       | (71,150)           | -4.19%            |
| <hr/>                   |                                 |                                 |                    |                   |
| <b>Total</b>            | <b>\$ 1,696,832</b>             | <b>\$ 1,625,682</b>             | <b>\$ (71,150)</b> | <b>-4.19%</b>     |
| <hr/>                   |                                 |                                 |                    |                   |

**Delaware River Port Authority  
2017 Approved Operating Budget**

**Customer Service Center**

|                         |                                 |                                 | <u>Variance</u>     |                   |
|-------------------------|---------------------------------|---------------------------------|---------------------|-------------------|
|                         | <u>2016 Approved<br/>Budget</u> | <u>2017 Approved<br/>Budget</u> | <u>Amount</u>       | <u>Percentage</u> |
| <b>Payroll:</b>         |                                 |                                 |                     |                   |
| Regular                 | \$ -                            | \$ -                            | \$ -                |                   |
| Overtime                |                                 |                                 | -                   |                   |
| ESE                     |                                 |                                 | -                   |                   |
|                         | <hr/>                           |                                 |                     |                   |
| Total Operating Payroll | -                               | -                               | -                   |                   |
|                         | <hr/>                           |                                 |                     |                   |
| <b>Other Expenses:</b>  |                                 |                                 |                     |                   |
| Equipment & Tools       |                                 | 2,000                           | 2,000               |                   |
| Furniture & Fixtures    |                                 |                                 | -                   |                   |
| Repairs & Maint         |                                 |                                 | -                   |                   |
| Vehicle Rep & Supp      |                                 |                                 | -                   |                   |
| Professional Service    | 152,000                         | 286,500                         | 134,500             | 88.49%            |
| Contract Services       | 6,428,638                       | 5,783,944                       | (644,694)           | -10.03%           |
| Rentals                 |                                 |                                 | -                   |                   |
| Adv & Marketing         |                                 |                                 | -                   |                   |
| Training                |                                 |                                 | -                   |                   |
| Travel, Meeting & Dev   | 2,000                           | 2,000                           | -                   | 0.00%             |
| Uniforms                |                                 |                                 | -                   |                   |
| Office Supplies         |                                 |                                 | -                   |                   |
| Printing                | 1,000                           | 1,000                           | -                   | 0.00%             |
| Postage                 |                                 |                                 | -                   |                   |
| Memberships & Subs      | 2,500                           |                                 | (2,500)             | -100.00%          |
| Utilities/Telephone     |                                 |                                 | -                   |                   |
| Insurance               |                                 |                                 | -                   |                   |
| Reserve - Self Ins      |                                 |                                 | -                   |                   |
| Data Processing         |                                 |                                 | -                   |                   |
| Miscellaneous           |                                 |                                 | -                   |                   |
|                         | <hr/>                           |                                 |                     |                   |
| Total Other Expenses    | 6,586,138                       | 6,075,444                       | (510,694)           | -7.75%            |
|                         | <hr/>                           |                                 |                     |                   |
| <b>Total</b>            | <b>\$ 6,586,138</b>             | <b>\$ 6,075,444</b>             | <b>\$ (510,694)</b> | <b>-7.75%</b>     |
|                         | <hr/>                           |                                 |                     |                   |

**Delaware River Port Authority  
2017 Approved Operating Budget**

**RiverLink Ferry  
Ownership Transferred December 2016**

|                         |                                 |                                 | <u>Variance</u>    |                   |
|-------------------------|---------------------------------|---------------------------------|--------------------|-------------------|
|                         | <u>2016 Approved<br/>Budget</u> | <u>2017 Approved<br/>Budget</u> | <u>Amount</u>      | <u>Percentage</u> |
| <b>Payroll:</b>         |                                 |                                 |                    |                   |
| Regular                 | \$ -                            | \$ -                            | \$ -               |                   |
| Overtime                |                                 |                                 | -                  |                   |
| ESE                     |                                 |                                 | -                  |                   |
| <hr/>                   |                                 |                                 |                    |                   |
| Total Operating Payroll | -                               | -                               | -                  |                   |
| <hr/>                   |                                 |                                 |                    |                   |
| <b>Other Expenses:</b>  |                                 |                                 |                    |                   |
| Equipment & Tools       |                                 |                                 | -                  |                   |
| Furniture & Fixtures    |                                 |                                 | -                  |                   |
| Repairs & Maint         |                                 |                                 | -                  |                   |
| Vehicle Rep & Supp      |                                 |                                 | -                  |                   |
| Professional Service    |                                 |                                 | -                  |                   |
| Contract Services       |                                 |                                 | -                  |                   |
| Rentals                 |                                 |                                 | -                  |                   |
| Adv & Marketing         |                                 |                                 | -                  |                   |
| Training                |                                 |                                 | -                  |                   |
| Travel, Meeting & Dev   |                                 |                                 | -                  |                   |
| Uniforms                |                                 |                                 | -                  |                   |
| Office Supplies         |                                 |                                 | -                  |                   |
| Printing                |                                 |                                 | -                  |                   |
| Postage                 |                                 |                                 | -                  |                   |
| Memberships & Subs      |                                 |                                 | -                  |                   |
| Utilities/Telephone     |                                 |                                 | -                  |                   |
| Insurance               | 42,644                          | -                               | (42,644)           | -100.00%          |
| Reserve - Self Ins      |                                 |                                 | -                  |                   |
| Data Processing         |                                 |                                 | -                  |                   |
| Miscellaneous           |                                 |                                 | -                  |                   |
| <hr/>                   |                                 |                                 |                    |                   |
| Total Other Expenses    | 42,644                          | -                               | (42,644)           | -100.00%          |
| <hr/>                   |                                 |                                 |                    |                   |
| <b>Total</b>            | <b>\$ 42,644</b>                | <b>\$ -</b>                     | <b>\$ (42,644)</b> | <b>-100.00%</b>   |